

Day : Tuesday
Date : 08/11/2016

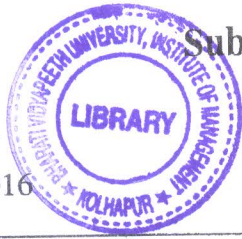


Time : 10.00 AM TO 01.00 PM
Max Marks : 70 Total Pages : 1

N.B.:

- 1) Question No 1 is **COMPULSORY**.
- 2) Attempt **ANY FOUR** questions from Q. No 2 to Q. No. 7.
- 3) Each question carries **14** marks.

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- Q1.** Two vital essentials of a valid contract are 'Free Consent' and 'Lawful Consideration'. Explain these under the Indian Contract Act, 1872.
- Q.2** Define "Partnership". Discuss the Test of Partnership as laid down under the Indian Partnership Act, 1932.
- Q.3** How is a Contract of Sale different from Agreement to Sell and Hire Purchase under the Sale of Goods Act, 1932?
- Q.4** Define the following under the Consumer Protection Act, 1986:
- a) Consumer
 - b) Consumer Dispute
 - c) Complainant
 - d) Goods
- Q.5** Discuss the powers, rights, duties and liabilities of Directors under the Companies Act, 1956.
- Q.6** Explain the provisions as to discharge of contract under the Indian Contract Act, 1872.
- Q.7** Write short notes on **ANY TWO** the following:
- a) Salient features of the Consumer Protection Act, 1986
 - b) Types of companies
 - c) Kinds of partnerships
 - d) Void Agreements



BBA - I / II / III
Subject : International Business

Day : Thursday
Date : 10/11/2016



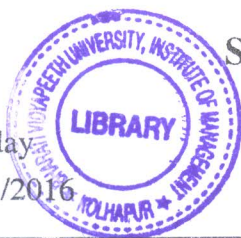
Time : 10.00 AM TO 01.00 PM
Max Marks : 70 Total Pages : 1

N.B.:

- 1) Q.No.1 is **COMPULSORY**.
- 2) Attempt **ANY FOUR** questions from Q.No.2 to Q.No.7.
- 3) All questions carry **14** marks each.

- Q.1 Write a detailed note on "Balance of Payment".
- Q.2 What are the various methods of determination of Exchange Rate?
- Q.3 Write a note on following:
- a) WTO
 - b) SAARC
- Q.4 Explain Portn Model.
- Q.5 What are the advantages of Multinational Corporation? Explain with examples.
- Q.6 Explain the functions of IMF.
- Q.7 Write short notes on **ANY TWO** of the following:
- a) Ricardo's theory of International Business
 - b) SEZ
 - c) European Union

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Subject : Research Methodology

Day : Saturday
Date : 12/11/2016



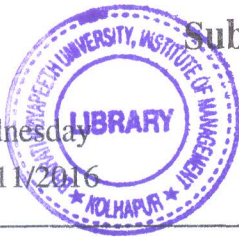
Time : 10.00 AM TO 01.00 PM
Max Marks : 70 Total Pages : 1

N.B.

- 1) Q.1 is **COMPULSORY**.
- 2) Attempt any **FOUR** questions from Q. 2 to Q.7.
- 3) Each question carries **FOURTEEN** marks.

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- Q.1 a) Explain any two methods of collecting primary data giving suitable illustrations.
 b) State the format of a good research report.
- Q.2 What do you mean by 'measurement' in research? Elaborate on the different sources of errors in measurement.
- Q.3 Explain the steps involved in processing of data.
- Q.4 Define 'Research Design'. State the characteristics and advantages of a good research design.
- Q.5 What is a research hypothesis? How is it important?
- Q.6 The Manager of a hotel is interested in knowing the satisfaction of its customers and other related issues. What steps would you suggest to be taken? Also, draft a suitable questionnaire for the same.
- Q.7 Write short notes on **ANY TWO**:
- a) Importance of secondary data
 - b) Exploratory research design
 - c) Types of Research
 - d) Importance of sampling

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Subject : Human Resource Management

Day : Wednesday

Date : 16/11/2016



Time : 10.00 AM TO 01.00 PM

Max Marks : 70 Total Pages : 1

N. B. :

- 1) **Q. No. 1 is COMPULSORY.**
- 2) Attempt **ANY FOUR** questions from **Q. No. 2 to Q. No. 7.**
- 3) Figures to the right indicate **FULL** marks.

- Q. 1** Write a detailed note on Evolution of Human Resource Management. (14)
- Q. 2** What is Job Analysis? Enumerate the steps involved in the process of Job Analysis. (14)
- Q. 3** Discuss in detail various sources of Recruitment and comment on its usefulness. (14)
- Q. 4** Bring out the difference between On-the-Job and Off-the-Job training methods with the help of suitable examples. (14)
- Q. 5** Define Performance Appraisal. Discuss different modern methods of Performance Appraisal in brief. (14)
- Q. 6** What are the various factors affecting employee remuneration decision of an employer. Briefly explain each one of them. (14)
- Q. 7** Write short note on **ANY TWO** of the following: (14)
- a) Trade Union
 - b) Settlement of Disputes
 - c) Job Design
 - d) Placement

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B.B.A. - I / II / III
Subject : Entrepreneurship Development

Day : Friday

Date : 18/11/2016



Time : 10.00 AM TO 01.00 PM

Max Marks : 70 Total Pages : 1

N. B. :

- 1) Q. No. 1 is **COMPULSORY**.
- 2) Attempt **ANY FOUR** questions from Q. No. 2 to Q. No. 7.
- 3) Figures to the right indicate **FULL** marks.

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- Q. 1 a) Define the concept of Entrepreneur, Intrapreneur and Entrepreneurship (07)
b) Explain the growth of Entrepreneurship in India. (07)
- Q. 2 Define environmental analysis. What are its components? Entrepreneurial opportunities in India? (14)
- Q. 3 What is the meaning and significance of a business plan? Explain in detail. (14)
- Q. 4 What is the need of finance for a business project? Explain the short term finance and long term finance. (14)
- Q. 5 Write in detail the Role of any three supporting agencies. (14)
- Q. 6 Explain the reasons for low extent of Women Entrepreneurs in India and how these hurdles can be overcome. (14)
- Q. 7 Write short note on **ANY TWO** of the following: (14)
a) Venture Capital
b) Motivating Factors Affecting Entrepreneurship
c) Elevator Pitch
d) Organization involved in EDP's

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